2021 Coronavirus Poll
October 21, 2021

POLL RESULTS

1. Which of the following best describes you?
   - Travel manager / buyer: 47%
   - Procurement/sourcing professional: 7%
   - Supplier: 30%
   - TMC: 8%
   - Other: 9%

2. [If supplier or TMC]: Which of the following best describes the company you work for?
   - Hotel chain: 33%
   - Travel management company: 20%
   - Ground transportation: 6%
   - Individual hotel property: 7%
   - Travel technology: 11%
   - Airline: 9%
   - Meetings management provider: 1%
   - Payment company: 4%
   - Other: 11%
3. Which of the following best describes your company’s current position on employees traveling for business?

<table>
<thead>
<tr>
<th></th>
<th>Not allowed</th>
<th>Rarely allowed</th>
<th>Sometimes allowed</th>
<th>Usually allowed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-essential domestic business trips</td>
<td>20%</td>
<td>14%</td>
<td>26%</td>
<td>41%</td>
</tr>
<tr>
<td>Non-essential international business trips</td>
<td>41%</td>
<td>17%</td>
<td>26%</td>
<td>18%</td>
</tr>
</tbody>
</table>

4. Does your company/organization treat office re-openings consistently across all locations?

- Yes: 55%
- No: 33%
- Not sure: 11%

5. Which of the following best describes the current status of your company’s office re-opening for the majority of its locations?

- Our company’s offices have re-opened, and employees are required to work from the office on most business days (13%)
- Our company’s offices have largely re-opened, and most employees are required to work from the office several days of the week. (16%)
- Our company’s offices have re-opened, but employees have the option to work remotely or come into the office (34%)
- Our company’s offices have not largely reopened, and the majority of employees continue to work from home/remote (31%)
- Our company has permanently closed most/all of its offices and everyone will work virtually/remote (2%)
- Other (5%)

6. Are you vaccinated against COVID-19?

- Yes, fully: 90%
- Yes, partially: 1%
- Prefer not to say: 6%
- No: 13%

7. Does your company require employees to be fully vaccinated to . . .?

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Travel for business and/or meet clients or customers face-to-face</td>
<td>40%</td>
<td>60%</td>
</tr>
<tr>
<td>Return to the office and work from the office</td>
<td>37%</td>
<td>63%</td>
</tr>
<tr>
<td>Attend meetings, conferences and events</td>
<td>41%</td>
<td>59%</td>
</tr>
</tbody>
</table>
8. [DISPLAY IF RESPONENT IS BASED IN US] The Biden Administration recently relaxed restrictions on international travel to the United States. The new policy allows passengers from 33 countries to enter the U.S. assuming they (1) provide documentation and are fully vaccinated against COVID-19 and (2) test negative for COVID-19 within three days of their travel departure.

To what extent do you support or disapprove of the Biden Administration's opening up borders after 18 months with these new requirements for international visitors to the United States?

- Strongly support: 50%
- Support: 24%
- Neutral: 17%
- Disapprove: 4%
- Strongly disapprove: 4%

9. [DISPLAY IF US AND SUPPLIER/TMC] As a result of the Biden Administration’s new requirements for international travel, do you think...?

- The amount of international business travel to the U.S. will greatly increase in the next six months (23%)
- The amount of international business travel to the U.S. will moderately increase in the next six months (50%)
- The amount of international business travel to the U.S. will slightly increase in the next six months (26%)
- The amount of international business travel to the U.S. will not increase at all in the next six months (2%)

10. Do you support government policies that require proof of full vaccination to do the following?

<table>
<thead>
<tr>
<th>Activity</th>
<th>Yes</th>
<th>No</th>
<th>Don't Know</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fly domestically</td>
<td>65%</td>
<td>27%</td>
<td>8%</td>
</tr>
<tr>
<td>Fly internationally</td>
<td>74%</td>
<td>19%</td>
<td>8%</td>
</tr>
<tr>
<td>Travel on a train</td>
<td>65%</td>
<td>28%</td>
<td>7%</td>
</tr>
<tr>
<td>Stay in a hotel</td>
<td>51%</td>
<td>38%</td>
<td>10%</td>
</tr>
<tr>
<td>Eat in a restaurant</td>
<td>53%</td>
<td>39%</td>
<td>8%</td>
</tr>
<tr>
<td>Attend conferences, larger meetings and events</td>
<td>69%</td>
<td>24%</td>
<td>7%</td>
</tr>
<tr>
<td>Rent/hire a car</td>
<td>44%</td>
<td>44%</td>
<td>12%</td>
</tr>
</tbody>
</table>
11. [DISPLAY IF Q2=BUYER/PROCUREMENT] Thinking about your travel program, are you more likely to contract with suppliers who require guests and/or passengers to prove they are vaccinated against COVID-19 as a requirement to travel or enter a venue?

- Yes: 38%
- No: 38%
- Don’t know: 23%

12. How concerned are you about delays for issuing passports and visas for your employees to resume international business travel?

- Very concerned: 20%
- Concerned: 32%
- Neither concerned nor unconcerned: 25%
- Not too concerned: 12%
- Not at all concerned: 5%
- Don’t know: 6%

13. [DISPLAY IF BUYER/PROCUREMENT] What do you think will accelerate the volume of business travel at your company? Please select all that apply.

- Overall reduction in COVID-19 transmission rates at places where we would hold or attend meetings: 77%
- Increased vaccination rates around the world: 59%
- Increased vaccination rates across the region/country: 39%
- Increased employee vaccination rates: 33%
- Reduced financial costs of business travel: 30%
- Increased competitive pressure (i.e., competitors traveling to meet with clients or sales prospects): 29%
- Improvements in the operational efficiencies of the travel ecosystem
- Increased sustainability options such as sustainable aviation fuels for airlines: 14%
- Other: 10%

14. Which of the following best describes how often you personally travel for business currently?

- Much less than I did before the pandemic: 63%
- Less than I did before the pandemic: 22%
- About the same amount as before the pandemic: 14%
- More than I did before the pandemic: 0%
- Much more than I did before the pandemic: 1%
15. Have you personally traveled in the past 6 months for leisure?

- Yes: 73%
- No: 27%

16. [DISPLAY IF Q15=LESS/MUCH LESS] You mentioned you travel for business less than you did before the pandemic. Which of the following best describes how you feel?

- I miss traveling for business and I am eager to travel for business more in the future: 70%
- I do not miss traveling for business and I wouldn’t mind traveling less in the future: 21%
- Not sure: 10%

17. [DISPLAY IF BUYER/PROCUREMENT] Thinking about your company's employees, please rate their willingness to travel for business in the current environment.

- Very willing: 30%
- Somewhat willing: 48%
- Neither willing nor unwilling: 13%
- Not willing: 2%
- Not willing at all: 0%
- Not sure: 6%

18. Thinking about your company, how has the coronavirus impacted business travel to…? [MATRIX: WE HAVE CANCELED OR SUSPENDED ALL TRIPS, WE HAVE CANCELED OR SUSPENDED MOST TRIPS, WE HAVE CANCELED OR SUSPENDED SOME TRIPS, WE HAVE CANCELED OR SUSPENDED A FEW TRIPS, WE HAVE NOT CANCELED OR SUSPENDED ANY TRIPS]

a. All international travel
b. All Domestic travel
c. All travel, domestic and international

<table>
<thead>
<tr>
<th></th>
<th>Cancelled All Trips</th>
<th>Cancelled Most Trips</th>
<th>Cancelled Some Trips</th>
<th>Cancelled a Few Trips</th>
<th>Cancelled No Trips</th>
</tr>
</thead>
<tbody>
<tr>
<td>All International</td>
<td>27%</td>
<td>52%</td>
<td>11%</td>
<td>7%</td>
<td>4%</td>
</tr>
<tr>
<td>All Domestic Travel</td>
<td>6%</td>
<td>32%</td>
<td>25%</td>
<td>19%</td>
<td>17%</td>
</tr>
<tr>
<td>All Travel (Domestic and International)</td>
<td>8%</td>
<td>41%</td>
<td>31%</td>
<td>14%</td>
<td>7%</td>
</tr>
</tbody>
</table>
19. You mentioned your company has canceled or suspended most or all trips to the following regions or countries. Thinking about each region or country, which best describes your company’s position?

<table>
<thead>
<tr>
<th>Region/Country</th>
<th>Plan to Resume Travel in Near Future (1-3 months)</th>
<th>Considering Resuming Travel in Near future, but No Definite Plans</th>
<th>Do Not Plan to Resume Travel in Near Future</th>
<th>Not Sure</th>
</tr>
</thead>
<tbody>
<tr>
<td>All International Travel</td>
<td>28%</td>
<td>52%</td>
<td>10%</td>
<td>9%</td>
</tr>
<tr>
<td>All Domestic Travel</td>
<td>46%</td>
<td>39%</td>
<td>6%</td>
<td>9%</td>
</tr>
<tr>
<td>All Travel</td>
<td>35%</td>
<td>50%</td>
<td>5%</td>
<td>10%</td>
</tr>
</tbody>
</table>

20. When does your company expect to resume the following types of business trips specifically?

<table>
<thead>
<tr>
<th></th>
<th>Q4 2021</th>
<th>2022</th>
<th>Already resumed</th>
<th>Not yet decided</th>
<th>Not sure</th>
</tr>
</thead>
<tbody>
<tr>
<td>International travel</td>
<td>7%</td>
<td>27%</td>
<td>17%</td>
<td>13%</td>
<td>36%</td>
</tr>
<tr>
<td>Domestic travel</td>
<td>11%</td>
<td>16%</td>
<td>51%</td>
<td>7%</td>
<td>15%</td>
</tr>
<tr>
<td>All travel, including</td>
<td>7%</td>
<td>28%</td>
<td>24%</td>
<td>9%</td>
<td>31%</td>
</tr>
<tr>
<td>domestic and international</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

21. [DISPLAY IF SUPPLIER/TMC] The corporate travel industry has seen significant financial hardship as a result of the coronavirus. Compared to a week ago, how do you feel about the industry’s path to recovery?

- I am more optimistic than I was last month: 52%
- I feel the same as last month: 38%
- I am more pessimistic than I was last month: 10%

22. [DISPLAY IF AIRLINE, HOTEL, TMC, OR GROUND TRANSPORTATION] You mentioned you work for a travel supplier. Thinking about your company, how have your bookings from corporate customers changed in the past week?

- Our bookings have increased: 55%
- Our bookings have remained the same: 27%
- Our bookings have decreased: 19%