

Methodology

An online flash poll was conducted of GBTA members worldwide

- Fielding took place on February 25th, 2020 and February 26th, 2020
- An email invitation was sent to 5,777 GBTA members worldwide
 - Of these, 574 completed at least one question, for a response rate of 9.9%
 - Of those who responded, 401 completed the entire poll



Key Highlights/Talking Points





Business Travel Grounded to a Halt



95%

of companies have canceled or suspended **most** (11%) or **all** (84%) trips to China



73%

of companies have canceled or suspended **most** (19%) or **all** (54%) trips to Hong Kong



54%

of companies have canceled or suspended **most** (19%) or **all** (35%) trips to Taiwan



45%

of companies have canceled or suspended **most** (23%) or **all** (22%) trips to other Asia Pacific countries (e.g., Japan, South Korea, Malaysia)

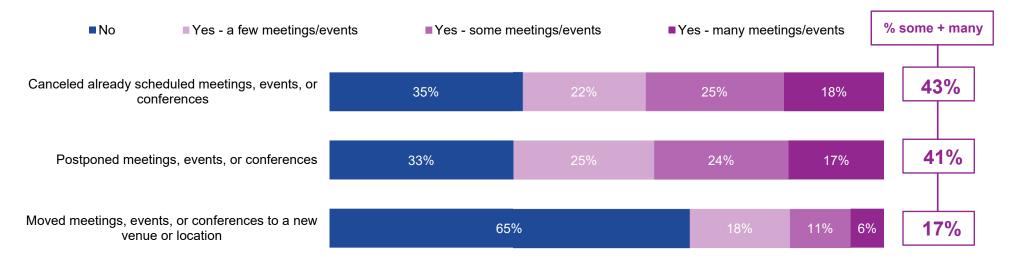


23%

of companies have canceled or suspended **some** (15%), **most** (5%), or **all** (3%) trips to European countries

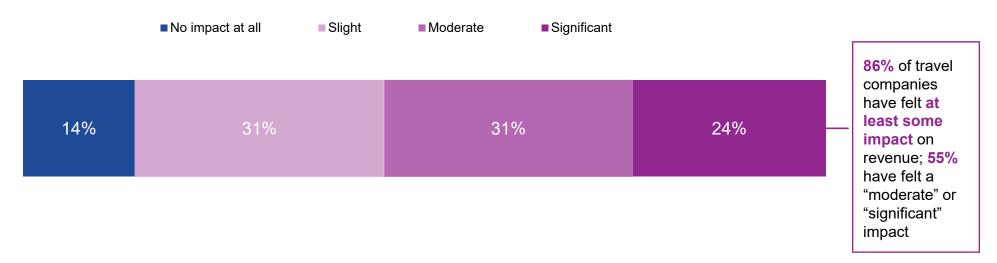
Many Companies Have Canceled Meetings

Has your company taken company taken the following actions in response to the coronavirus?



Travel Companies Feel the Pain

How would you characterize the impact of the coronavirus on your company's revenue?



Results filtered for suppliers/TMCs

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Potential Industry Business Travel Spend Impact

Country/Region	Potential Loss \$ Billions	% Companies Canceling/Suspending All or Most Trips to Region
China	(\$399.9)	94%
Hong Kong	(\$2.4)	72%
Taiwan	(\$2.2)	52%
Asia Pacific (minus China, Hong Kong and Taiwan)	(\$33.7)	43%
Europe	(\$109.5)	8%
North America	(\$7.1)	2%
Latin America	(\$1.6)	3%
Middle East/Africa	(\$3.3)	7%
Total 2020 Potential (\$ Billions)	(\$559.7)	37% of 2020 Forecasted Business Travel Spend

Calculated by multiplying the percent of companies who say they have suspended/canceled all or most business travel to the country/region by total forecasted GBTA BTI total 2020 travel spend to that country/region.

